

General Agencies

FOR THE WEEK ENDING

Combined Health/Life

November 12, 2017

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$197,924	49
Lemar, Mike	Sunshine State Agency	\$97,285	24
Ahlbum, Tim	Health Coverage Solutions	\$58,643	6
Barta, Devin M.	Barta Insurance Agency	\$58,524	11
Hatton, Catherine E.	Long Island Insurance Solutions	\$55,749	31
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$53,805	12
AmeriLife		\$51,063	31
Platinum Producers (\$30,000 - \$50,000)			
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$42,241	8
Wroblewski, Robert M.	Palm Cove Insurance Solutions	\$38,219	8
Ahlbum, Donna M.	The Ahlbum Insurance Group, Inc.	\$36,239	7
Mangini, Nicholas L.	Mangini Insurance Agency	\$32,172	5
Gold Producers (\$10,000 - \$30,000)			
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$29,436	1
Borosak, William J. Jr.	Secure Financial Group, LLC	\$28,295	11
Elite Insurance Partners, LLC		\$24,199	2
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$23,867	4
Clark, John W.	Senior Solutions Insurance Agency	\$23,386	9
Burke, April L.	Burke Insurance Agency	\$22,871	3
Mednick, Scott E.	Professional Insurance Systems of Florida	\$17,628	8
Savage, Gina	Savage Insurance Agency	\$17,507	3
Shackelford, Edward L.	The Assurance Group, Inc.	\$16,092	6
Rosati, Lisa	Rosati Insurance Agency	\$15,888	3
Gordon, Sylvia	Gordon Marketing	\$15,266	9
Maisonet, Joseph	Maisonet Insurance Agency	\$13,128	1
Murphy, Stacy	Murphy Insurance Agency	\$12,395	2
Concklin, Ron	Rosenberg-Concklin, Inc.	\$12,364	10
Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$12,014	10
Maisto, Stephen	Senior Health Solutions	\$11,520	4
Silver Producers (\$5,000 - \$10,000)			
Holmquist, James A.	Holmquist Insurance Agency	\$8,830	1
Cancio, Maria	Cancio Insurance Agency	\$8,651	2
Fingeret, Benjamin W.	Fingeret Insurance Agency	\$7,848	3
Chacon, Cesar	The Insurance Hub	\$7,752	3
Daley, Michael A.	Daley Insurance Agency	\$7,308	1
Joiner, Clifton T.	Joiner & Joiner, LLC.	\$7,296	1
Wiedersum, Bryan F.	Wiedersum Insurance Agency	\$7,032	1
McGeoy, Jacob M.	Secure Benefits Alliance	\$6,980	4
Olsen, Steve J.	Olsen Insurance Agency	\$6,612	1
Jaffe, Joseph A.	Jaffe Insurance Concepts, Inc.	\$6,540	2
Chernoff, Michael D.	Chernoff Insurance Agency	\$6,511	1
Baldes, Robert	Baldes Insurance Agency	\$6,480	1
Gelbwaks, Peter S.	Gelbwaks Executive Marketing Corp.	\$6,215	2
Stamper, John W.	Choice Plus Benefits	\$6,167	1
Edwards, Jackson IV	Edwards Insurance Agency	\$6,036	2
Lasman, David	Lasman Insurance Agency	\$5,784	1
Webster, Larry L.	Webster & Associates, Ltd.	\$5,568	1
Merritt, Dee	Merritt Insurance Agency	\$5,412	2

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Skolnick, Hal S.	Skolnick Insurance Agency	\$5,388	1
Reardon, John J.	Senior Healthcare Benefits Group, Inc.	\$5,376	3
ERIN Marketing, Inc.		\$5,268	2
Senior Insurance Marketing, Inc.		\$5,231	2
Priester, John L. Jr.	Priester Insurance Agency	\$5,220	2
Agent Pipeline, Inc.		\$5,097	3
Schwartz, Richard S.	Insurance Center of S. Florida	\$5,006	4

Bronze Producers (\$2,500 - \$5,000)

Centurion Agency, Ltd.		\$4,740	1
Bahlkow, Valerie J.	Lighthouse Business Services	\$4,624	2
Collins, Robert D.	Collins Insurance Agency	\$4,536	1
Vickers, Jordan	Vickers Insurance Agency	\$4,368	1
Prosper Insurance, LLC		\$4,343	1
Abbatiello, Vincent	Mainstay Retirement Solutions	\$4,296	3
Birchard, Natalie K.	Birchard Insurance Agency	\$4,272	3
Empower Brokerage, Inc.		\$4,272	2
Bledsoe, Forrest L.	Chamber Health Plans, Inc.	\$4,260	1
McGuigan, Shirley A.	McGuigan Insurance Agency	\$4,176	1
Matyskiel, Robert E.	Matyskiel Insurance Agency	\$4,116	2
Iannelli, Joseph A.	Iannelli Insurance Agency	\$4,115	2
Lepage, Kenneth L. Jr.	Lepage Insurance Agency	\$4,092	2
Valery, Albert L.	Valery Insurance Agency	\$3,948	1
Peltz, Arnold	Peltz Insurance Agency	\$3,832	2
Master Insurance Services, Inc.		\$3,768	1
Smith, Constance A.	Smith Insurance Agency	\$3,755	2
Jetter, Art	Art Jetter & Company, Inc.	\$3,636	2
Iwill Advisors, Inc.		\$3,480	1
Premier Senior Marketing, Inc.		\$3,468	4
First Insurance Enterprises, Inc.		\$3,423	1
Brannigan, Kenneth J.	Brannigan Insurance Agency	\$3,396	1
Rumberg, Ira A.	Rumberg Insurance Agency	\$3,359	1
Kauffman, Shirley	Kauffman Insurance Agency	\$3,300	1
Rodriguez, Carmen A.	Landers-Stein & Associates	\$3,300	1
Levi, Baruch	Levi Insurance Agency	\$3,276	1
Skipper, Edgar N.	Skipper Insurance Agency	\$3,251	2
Busby, June	Busby Insurance Agency	\$3,132	1
York International Agency, LLC.		\$3,084	1
Senior Services of North America, Inc.		\$3,064	3
Moita, Goncalo M.	Moita Insurance Agency	\$3,024	1
Jsrins, Inc.		\$2,951	2
Nordstrom, Timothy W.	Nordstrom Insurance Agency	\$2,916	1
Alan, Stuart	Senior Care Insurance Center	\$2,844	1
Crowe, Edward K.	Crowe Insurance Agency	\$2,808	2
Blackburn, Jerry M.	Blackburn Insurance Agency	\$2,784	1
Riley, William E.	Riley Insurance Agency	\$2,784	1
Wohl, Gregory	Wohl Insurance Agency	\$2,784	1
Mulder, Christopher	Mulder Insurance Agency	\$2,772	1
Olguin, Loren A.	Olguin Insurance Agency	\$2,772	2
Ahmed, Nur N.	Ahmed Insurance Agency	\$2,688	2
Borde, Corrie	Borde Insurance Agency	\$2,592	1

Writing Agents

Combined Health/Life

FOR THE WEEK ENDING

November 12, 2017

Diamond Producers (\$20,000 & Above)

Sheldon, Paul, CLU, ChFC	\$29,436	Haass, David	\$20,168
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Platinum Producers (\$15,000 - \$20,000)

Gilbert, Brian	\$18,743	Ahlbum, Tim	\$16,620
Mangini, Nicholas L.	\$17,820		

Gold Producers (\$10,000 - \$15,000)

Stevens, Jason	\$14,181	Burke, April L.	\$12,647
Aarons, Neill	\$13,800	Graham, Christopher N., CLU	\$12,107
Warner, Russell G. III	\$13,558	Ripoll, Glenn A.	\$10,752
Payant, Thomas A.	\$13,128	Jaffe, Joseph A.	\$10,020

Silver Producers (\$5,000 - \$10,000)

Kempler, Gary S.	\$9,876	Olsen, Steve J.	\$6,612
Rosati, Lisa	\$9,468	Chernoff, Michael D.	\$6,511
Mairano, Alexander	\$9,096	Baldes, Robert	\$6,480
Savage, Gina	\$8,855	Schoeck, Edward D.	\$6,480
Holmquist, James A.	\$8,830	Bruno, Todd A.	\$6,336
Stevens, Ray	\$8,446	Stamper, John W.	\$6,167
Chard, Dani L.	\$8,324	Primack, Neil E.	\$5,988
Hutchinson, Michael L.	\$7,823	Lasman, Mark J.	\$5,784
Ahlbum, Jon	\$7,740	Mangini, Rosemary	\$5,784
Barta, Francine	\$7,584	Reese, Karen A.	\$5,736
Sachs, Kerry	\$7,500	Gluckman, David	\$5,688
Daley, Michael A.	\$7,308	Lester, Robert A.	\$5,568
Joiner, Clifton T.	\$7,296	Cornett, Joshua A.	\$5,532
Costanzo, Nicholas P.	\$7,043	Kahn, Peter S.	\$5,508
Wiedersum, Bryan F.	\$7,032	Skolnick, Hal S.	\$5,388
Mankamy, Mary	\$6,983	Maisto, Stephen	\$5,376
Siddique, Nayeem M.	\$6,912	Pearson, Lisha	\$5,100
Saylor, Dexter R.	\$6,792		

Bronze Producers (\$2,500 - \$5,000)

Liedtke, Sabra K.	\$4,788	Bullard, Janet C.	\$4,260
Pfeffer, David	\$4,740	Keaveny, Patrick	\$4,176
Gewanter, Kenneth	\$4,608	Mallon, Thomas	\$4,092
Murphy, Stacy	\$4,571	Medina, Joseph L.	\$4,031
Balogh, Christian J.	\$4,536	Graham, Christopher C.	\$4,020
Dibisceglie, Darrin J.	\$4,536	Gauldin, Brian K.	\$3,948
McElroy, Douglas H.	\$4,536	Holzman, Robert	\$3,948
Raaf, Kevin R.	\$4,536	Bahlkow, Valerie J.	\$3,864
Schroeder, Zac	\$4,476	Cosentino, Frances	\$3,840
Brown, Matthew	\$4,379	Keil, Russell	\$3,840
Robayo, Juan D.	\$4,368	Baghaeimehr, Sofia	\$3,768
Prosper, Garry	\$4,343	Charnow, Jerie	\$3,768
Cancio, Maria	\$4,308	Edwards, Jackson IV	\$3,732

Writing Agents

FOR THE WEEK ENDING

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Laughlin, James A.	\$3,720	Johnson, Christina J.	\$3,084
Aufrecht, Dennis J.	\$3,708	Kane, David L.	\$3,084
Waxman, Andrew B.	\$3,672	Sanchez, Michele	\$3,084
Blake, Karla	\$3,576	Peltz, Arnold	\$3,064
Gruby, Danny	\$3,564	Bolin, Russell C. II	\$3,060
Wacks, Edward A.	\$3,564	Kloppe, Gerald	\$3,059
Wright, Dwight	\$3,552	Goldenberg, Karen S.	\$3,024
Catron, Edward A.	\$3,540	Hatton, Catherine E.	\$3,024
Fraser, Daniel	\$3,480	Mullen, Joseph F.	\$3,024
Johnson, Perry L.	\$3,480	Neese, Alan P.	\$3,024
Welsh, Traci A.	\$3,468	Rabin, Bruce D.	\$3,024
Gorden, Renee	\$3,456	Iuso, Tamahra C.	\$2,976
Clawson, Janet K.	\$3,423	Sloan, Barbara	\$2,964
Wilson, Lorenzo R.	\$3,408	Ewing, Deborah L.	\$2,927
Clanton, Danny	\$3,396	Muni, Joseph P. Jr.	\$2,927
Costa, Ruber M.	\$3,396	Nordstrom, Timothy W.	\$2,916
MacCalla, Melissa	\$3,396	Davis, Karen L.	\$2,915
Matyskiel, Robert E.	\$3,396	Gratzon, Peter	\$2,856
Rumberg, Ira A.	\$3,359	Stevens, Sandra K.	\$2,855
Lehman, Lary P.	\$3,335	Dega, Brigett L.	\$2,844
Post, Joshua	\$3,323	Minervini, Debra A.	\$2,844
Kennedy, Stacey	\$3,300	Moss, Nina R.	\$2,844
Preuss, Diane J.	\$3,300	Sanders, Barbara L.	\$2,844
Vuoso, Giorgio	\$3,300	Schwartz, Richard S.	\$2,844
Levi, Baruch	\$3,276	Vear, Donald G.	\$2,844
Ziadeh, Abedel N.	\$3,276	Priester, John L. Jr.	\$2,832
Brazzi, Patricia E.	\$3,192	Kelly, Herschel	\$2,819
Zarins, Ivars	\$3,192	Almond, John M.	\$2,784
Larocca, Joseph A.	\$3,191	Kitay, Laura A.	\$2,784
Jennings, Mark	\$3,168	Riley, William E.	\$2,784
Smith, Constance A.	\$3,167	Wohl, Gregory	\$2,784
Busby, June	\$3,132	Kaufman, Bryan J.	\$2,772
Kingsley, Beverly J.	\$3,119	Brady, Matthew	\$2,688
Fingeret, Benjamin W.	\$3,108	Caravusanos, George J. Jr.	\$2,688
Lucas, Richard	\$3,108	Borde, Corrie	\$2,592
Riva, Antonio	\$3,108	Wroblewski, Robert M.	\$2,592
Valdes, Jorge A.	\$3,108	Skipper, Edgar N.	\$2,567